
Matthew J. Kehoe
SIPAD Systems Inc,
Individual Membership
President/Owner
Atlanta Chapter

SMTA Participation:
Atlanta Chapter Secretary and Newsletter Editor
Speaker at SMTAI Conferences



Matt Kehoe began his career in electronics in 1981 as one of the original employees at Proto Systems of Atlanta. In 1987 Matt Co-founded Miltec Electronics where he designed, installed and managed a pre-internet network

of paperless purchasing software systems for printed circuit boards called BearWare. Numerous national and international speaking engagements and workshops with the ICDA resulted in his introduction in 1990 to the SIPAD solid solder deposit process invented by Siemens in Munich Germany. In 1996 Matt secured the sales and marketing rights for SIPAD ssd in the United States and with the help of Midwest Printed Circuit Services, successfully imported the SIPAD solid solder deposit technology from Germany, designing and managing the first solid solder deposit facility, MPCS Atlanta, from 1997 through 2001. In 2001 Matt founded SIPAD Systems Inc, the first and only dedicated solid solder deposit service bureau in the world offering SIPAD coating services to OPM's, CEM's and printed circuit manufacturers. Matt has been an active member of SMTA since 1997.

Why I want to be a Director of the SMTA:
I have been a member of the SMTA since 1997 and I have seen a lot of changes over the years. I believe that organizations like the SMTA serve a purpose and one of those is to identify the changes in our industry, find out how it helps or hurts its members, and act accordingly. Many of the trade organizations started out that way but eventually followed their pocketbooks to places that were not perceived as good for their members, but the SMTA has never done that and that is why I would like to contribute some of my time to an outstanding industry association. I think that the SMTA focuses on large and small companies alike and being from a small company I appreciate that. I have served at the local level for many years and I believe that I can bring some of the experiences of working with one of the most active and successful chapters in Atlanta, to the national arena.

The goals or areas of interest I would like to pursue as an SMTA Director are:

- I would like to see the local chapters grow in strength and membership.
 - I believe that the smaller trade show events are getting more and more effective and their time is coming back. I would like to see more emphasis put on the local shows.
 - I would commit to forming user groups that have blog privileges to discuss issues of any nature, not just engineering. We would encourage welcoming sales professionals into these groups.
 - I would like to strengthen the ties to college chapters and encourage their participation in local meetings as well as trade shows.
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